

Oman Pumps, Grundfos host seminar on energy challenges

MUSCAT: A seminar titled 'Meet the Energy Challenge Now', was held recently in Muscat.

It was jointly hosted by Oman Pumps, part of the widely respected Al-Riyami Group and Grundfos International, Denmark. The seminar was very well attended in great numbers by the leading names from the industry, the government as well as the private sector, says a press release.

Smart E-technology and clean energy sources have now become increasingly important for all of us. Hence it comes as a surprise to a lot of people that pumps account for nearly 10 per cent of the global electricity consumption. At the same time, pumps also have the potential to save a lot of electrical energy and actually represent one of the best opportunities to reduce CO2 emissions using existing technology. This subject was the focus of attention in the seminar.

Speaking at the seminar, Basim Hamed Al Riyami, senior executive director of the Al-Riyami Group stated: "Inspired by His Majesty Sultan Qaboos bin Said's vision of industrialising the nation, our Chairman Dr Hamed Bin Abdullah Al Riyami established Oman Pumps in 1988 with Grundfos International, Denmark to convert this vision into a reality. The



bond between both the companies is based on strong cooperation and a track record of over 30 years.

"We believe that a solid industrial base is the key to the success of economic diversification and development of the society in the Sultanate. Based in Rusayl Industrial Estate, Oman Pumps provides water pumps and pumping systems solutions for application in various areas including agriculture, manufacturing, construction and infrastructure, etc. The company has been licensed by Grundfos for the manufacture, assembly, testing and repair of their pumpsets in Oman."

He further said, "Over the decades, we have successfully managed to provide comprehensive training and employment job opportunities to Omanis. We are proud to state that our current Omanisation level stands at 43 per

cent. We have also earned the trust of our customers due to our high quality products and international service standards."

On the future growth plans, he said: "Keeping pace with the changing market trends, we are forging ahead with our growth plans to introduce new technologies and products, and further elevate our customer service standards."

Dwelling further on the growth path, Girish Bhagat, general manager, Oman Pumps said: Oman Pumps is embarking on a factory expansion strategy; a major upgrade is on the cards and we have already procured the necessary equipment to meet the growing demand. We have also diversified into the retail segment with the inauguration of our new showroom in Ruwi. It provides easier access for our customers and integrates seamlessly into our ex-

pansion plans."

Andrea Benvenuti, sales director Grundfos Middle East detailed out the energy efficiency of Grundfos pumps in a team presentation. He informed that if everyone switches to high efficiency pump systems, the world's total electricity consumption could be reduced by as much as 4 per cent.

He also spoke about the remote management feature which enables the users to monitor and control the pump performance from their mobile phones from anywhere in the world.

The highlight of the evening was a live demonstration of a pump in action being remotely controlled via a mobile phone. This demonstration is the first of its kind in the pump industry Oman.

The event ended with a vote of thanks speech by PR Subramanian, executive director, Business & Finance of the Al-Riyami Group who thanked the entire Grundfos team for their excellent presentation on energy conservation and remote management of pumps.

He also elaborated on the fact that between the group companies comprising Oman Pumps, Owatco and Fluid Engineering, the Al Riyami Group is a one-stop-shop for all water and waste water pumping solutions.